

SAAD GULZAR

- CONTACT INFORMATION Department of Political Science, Stanford University,
616 Serra Street, Stanford CA 94305
gulzar@stanford.edu, +1(650)497-9362, www.saadgulzar.com
- APPOINTMENTS **Stanford University**, Assistant Professor, Department of Political Science, June 2017-
- EDUCATION **New York University**, Ph.D. in Political Science, 2012-17
Columbia University, Masters in Public Administration, 2009-10
National University of Singapore, Masters in Public Policy, 2008-09
Lahore University of Management Sciences, Pakistan, B.Sc. (Honors) in Economics, 2004-08
- FIELDS Political Economy of Development, Comparative Politics, Experimental Methods
- PUBLICATIONS Gulzar, Saad and Pasquale, Benjamin J. (2017) [“Politicians, Bureaucrats, and Development: Evidence from India.”](#) *American Political Science Review*, 111(1), pp. 162-183.
- WORKING PAPERS [“Can Political Alignment be Costly?”](#) (2018), with Michael Callen (UCSD) & Arman Rezaee (UC Davis) *Revised and Resubmitted, Journal of Politics.*
[“Motivating Political Candidacy and Performance: Experimental Evidence from Pakistan”](#) (2018), with Muhammad Yasir Khan (Berkeley) *Under Review.*
[“Data and Policy Decisions: Experimental Evidence from Pakistan”](#) (2018), with Michael Callen (UCSD), Ali Hasanain (LUMS), Muhammad Yasir Khan (Berkeley), & Arman Rezaee (UC Davis) *Under Review.*
Supersedes two working papers:
[“The Political Economy of Public Sector Absenteeism”](#) (2017), NBER Working Paper 22340
[“Personalities and Public Sector Performance”](#) (2017), NBER Working Paper 21180
[“Intrinsic Political Motivation: Experimental Evidence on Anti-Americanism in Pakistan”](#) (2018), NBER Working Paper No. 20153, with Leonardo Bursztyn (UChicago), Michael Callen (UCSD), Bruno Ferman (FGV), Ali Hasnain (LUMS), and Noam Yuchtman (Berkeley) *Under Review.*
[“Barriers to Political Entry: Experimental Evidence from Local Government Elections in Pakistan”](#) (2016), with Muhammad Yasir Khan (Berkeley)
[“Ballot Order Effects and Party Responses: Evidence from Lotteries in Colombia”](#) (2018), with Nelson A. Ruiz (LSE) *Under Review.*
[“Official Attendance Data for Politically Connected Bureaucrats Are Less Accurate?”](#) (2016), with Michael Callen (UCSD), Ali Hasanain (LUMS), and Muhammad Yasir Khan (Berkeley)
[“Choosing Ungoverned Space: Pakistan’s Frontier Crimes Regulation”](#) (2015), with Michael Callen (UCSD), Arman Rezaee (UC Davis), and Jacob Shapiro (Princeton)
- MANUSCRIPTS IN PROGRESS [“Who Runs for Office and Why?”](#) (2019) *Annual Review of Political Science*, Vol 23
[“Do Electoral Quotas Make Government Programs Work Better, and For Whom? Evidence from India”](#), with Nicholas Haas (NYU) and Benjamin Pasquale (Indep. Researcher)
[“Candidate Electability and Party Selection: Experimental Evidence from Nepal”](#), with Zuhad Hai (Stanford), and Binod Kumar Paudel (Communication University of China)

WORK
IN PROGRESS

“Decentralization, Candidate Selection, and Post-Disaster Stability in Nepal” with Michael Callen (UCSD), Rohini Pande (Harvard), and Soledad Prillaman (Oxford)

“The General Equilibrium Effects of Political Campaigns: Experimental Evidence from India” with Anirvan Chowdhry (Berkeley) and Durgesh Pathak (AAP)

“A Field Experiment on Training First-Time Village Politicians” with Yasir Khan (Berkeley)

“Improving Political Communication: A Field Experiment in Pakistan” with Miriam Golden (UCLA) and Luke Sonnet (UCLA)

“Monitoring Public Works with Smartphones: A Field Experiment with the Sindh Government, Pakistan” with Imran Rasul (UCL), and Dan Rogger (World Bank)

AFFILIATIONS

Member, Evidence in Governance and Politics (EGAP), 2018-

Faculty Fellow, Association for Analytic Learning about Islam & Muslim Societies (AALIMS), 2018-

Faculty Affiliate, Stanford Center on Global Poverty and Development, 2017-

Faculty Affiliate, Stanford Center for South Asia, 2017-

Faculty Affiliate, The Abbasi Program in Islamic Studies at Stanford, 2017-

Research Fellow in Political Economy, Center for Economic Research Pakistan (CERP), 2016-

Non-Resident Fellow, Consortium for Development Policy Research (CDPR), 2016-

HONORS
AND AWARDS

Best Paper Award, Quality of Government Institute, Gothenburg University, 2017

Global Research Initiatives Fellowship, New York University London, 2016

Best Paper Award, UCLA Graduate Conference in Comparative Politics, 2015

Best Paper Award, George Mason Advances in Public Policy Conference, 2014

Best Paper Award, NYU Alexander Hamilton Center Conference, 2013

New York University, MacCraken Fellowship, 2012-17

National University of Singapore/ Columbia University, Double Degree Merit Scholarship and Lee Kuan Yew Graduate Scholarship, 2008-10

GRANTS

2018: JPAL, Governance Initiative, with Miriam Golden, and Luke Sonnet. \$140k

2018: JPAL, Governance Initiative, with Yasir Khan, & Luke Sonnet. \$95k

2018: Stanford UPS Endowment Fund, with Miriam Golden, and Luke Sonnet. \$62k

2018: Stanford Center for Global Poverty & Development, w Miriam Golden, & Luke Sonnet. \$40k

2018: Development Bank of Latin America, with Miguel Rueda, & Nelson A. Ruiz. \$10k

2018: Stanford Center for Latin American Studies. \$2k

2018: International Growth Center (IGC), with Yasir Khan, & Luke Sonnet. \$18k

2018: Stanford Center for Global Poverty and Development. \$10k

2018: Stanford Clayman Institute. \$7.5k

2017: IPA Peace and Recovery Program, with Michael Callen, Rohini Pande, & Soledad Prillaman. \$50k

2017: IGC, with Michael Callen, Rohini Pande, & Soledad Prillaman. \$13k

2017: JPAL, Governance Initiative, with Miriam Golden, and Luke Sonnet. \$200k

2016: IGC, with Miriam Golden, and Luke Sonnet. \$25k

2016: JPAL, Governance Initiative, with Yasir Khan. \$50k

2016: World Bank i2i Grant, with Imran Rasul and Dan Rogger. \$150k

2016: American Institute of Pakistan Studies, Travel Grant × 2

2016: New York University, George Downs Prize

2015: World Bank i2i Pilot Grant, with Imran Rasul and Dan Rogger. \$25k

2015: IGC, with Yasir Khan. \$100k

2015: New York University, Dean's Travel Grant × 2
 2015: JPAL, Governance Initiative, with Yasir Khan. \$3k
 2015: JPAL, Governance Initiative, with Yasir Khan. \$50k
 2015: IGC, with Yasir Khan. \$15k
 2015: JPAL, Governance Initiative, with Yasir Khan. \$5k
 2014: American Institute of Pakistan Studies, Summer Research Grant
 2014: IGC, with Syeda Shahbano Ijaz and Cyrus Samii. \$82k
 2014: Association for the Study of the Middle East and Africa, Travel Award (declined)
 2014: New York University, Center for Social and Political Behavior Travel Award
 2014: IGC, with Joshua Blummenstock & Sriganesh Lokanathan. \$60k
 2013: IFPRI and the Planning Commission of Pakistan, with Michael Callen, Ali Hasanain, & Yasir Khan. \$20k (declined)
 2013: IGC, with Michael Callen, Ali Hasanain, & Yasir Khan. \$16k
 2012: IGC, with Michael Callen, Ali Hasanain, & Yasir Khan. \$16k
 2011: IGC, with Michael Callen, Ali Hasanain, & Yasir Khan, \$75k

TEACHING Undergraduate lecture: Causal Inference for Social Science (POLISCI 150C), Spring '18, '19
 PhD Seminar on Field Experiments in Political Economy (POLISCI 446E), Spring '18, '19

INVITED TALKS **2018** Lahore School of Economics (scheduled); Uppsala University (scheduled); Gothenburg, Quality of Government Institute (scheduled); New Economic School Political Economy and Development Conference; Martin Chautari Nepal Long-term Development Conference; OSU, Bureaucratic Politics in the Developing World Workshop
2017 Berkeley Haas, Political Economy Seminar; Princeton, Political Economy Workshop; Brown, South Asian Politics Seminar; UCSD; UCLA; Chief Minister's Special Monitoring Unit, Punjab, Pakistan
2016 Stanford; Harvard; Emory; Georgetown; Vanderbilt; Yale; UC Merced; World Bank, DIME
2015 American University
2014 Ryerson, Department of Politics
2013 Lahore University of Management Sciences, Technology for People Initiative, Pakistan

PRESENTATIONS **2018** WESSI Alumni Conference American University of Beirut (scheduled); APSA (scheduled); NYU Alumni Conference
2017 World Bank Public Management and Public Finance in Developing Countries; MIT GOVLAB Political Behavior of Development Conference; Annual Conf on South Asia; APSA; MPSA; Harvard Experimental Political Science Graduate Conference; NYU CESS Experimental Political Science Conference
2016 AIPS, Junior Scholars Conference on Pakistan; NYU Comparative Field Lunch; NEWEPS; Yale Experiments Workshop; APSA; POLMETH (poster); Konstanz, Traditional Governance Conference; Princeton, ESOC; Essex; LSE, PSPE Doctoral Workshop; World Bank, Inside Government Conference (discussant); Princeton, ICT and Governance Workshop; Chief Minister of Punjab, Pakistan
2015 NEUDC; NYU Florence, WESSI Workshop; APSA; Oxford, AALIMS Workshop; Princeton, NEWEPS; MPSA; Yale Experiments Workshop
2014 Toronto Political Behavior Workshop; NEUDC; Duke, Behavioral Models of Politics Conference; APSA; NUST, Pakistan; NYU, Alexander Hamilton Center Conference on Political Economy; UCLA Graduate Conference in Comparative Politics; UPenn, NEWEPS; CAPERS (discussant); MPSA; George Mason, Advances in Public Policy Conference; NYU, CESS Experiments Conference (poster); Columbia, Political Economy Breakfast
2013 CAPERS (discussant); Data Gotham Conference New York; APSA; NYU, Alexander Hamilton Center Conference on Political Economy; Stanford, Electoral Integrity, Violence and Vote-Buying Conference; George Mason Graduate Conference

ACADEMIC
SERVICE

Reviewer for:

American Journal of Political Science *American Political Science Review*
British Journal of Political Science *JPAL, Governance Initiative*
Journal of Conflict Resolution *Journal of Development Economics*
National Science Foundation *Quarterly Journal of Political Science*
Review of Economics and Statistics

At Stanford

[Quality of Governance Conference, 2018](#)

Co-Convener, Comparative Politics Workshop, 2017-19

Academic Board Member, Center for South Asia, 2018-19

Graduate Admissions Committee, 2017-18

University Faculty Search Committee, 2017-18

At NYU

Founding Co-Convener, [Northeast Workshop in Empirical Political Science \(NEWEPS\)](#), 2013-17

Founding Co-Organizer, NYU Graduate Political Economy Seminar, 2014-15

WORK
EXPERIENCE

International Growth Center, Pakistan Economist, 2010-12

OTHER
PUBLICATIONS

“Improving Public Health Delivery in Punjab, Pakistan: Issues and Opportunities.” 2013. *The Lahore Journal of Economics* (18: SE): 249-69. (with Michael Callen, Ali Hasanain, Abdul Rehman Khan, Yasir Khan, Muhammad Zia Mehmood.)

“Political Violence in Pakistan 1988-2010: Myths vs Realities” (with Jacob Shapiro)

“Pakistan’s Trade Policies: Future Directions” IGC Working Paper, 2011 (with Ashraf Khan and Garry Purcell)

LANGUAGES

English (proficient), Urdu (native), Punjabi (proficient), Hindi (spoken)